ACIAR Presentation to the National Dialogue on: The role of the private sector in development and Aid for Trade

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What is ACIAR?

- Part of Australia’s ODA Program
- A Statutory Authority under the Foreign Affairs portfolio
- Aims to reduce poverty and increase food security in Australia’s developing country partners through:
  - Agricultural R&D capacity building
  - Targeted agricultural R&D interventions
  - Use of Australian expertise/experience
- Partnerships between Australian and developing country R&D agencies, CGIAR centres, the private sector and NGOs
ACIAR’s Focus in Development and Aid for Trade

- Linking smallholders and medium-sized farmers to domestic and international markets
- Producing surplus through increased productivity
- Commercial development of subsistence systems
- Matching market demand and production
- Sector-based and NRM research but also Agribusiness and Policy research
ACIAR’s Current Engagement with the Private Sector

- Acknowledgement of the importance of the commercial sector

- Examples:
  - Pakistan mango exports (exporting)
  - PNG Pyrethrum (markets and QA systems)
  - Indonesian Cocoa (production and marketing, R&D upscaling)
  - PNG Plantation Crops (R&D upscaling)
A Changing Landscape

- Need for different types of engagements
- Flexibility
- Opportunities

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The Future

- Resilient and enduring Relationships
- Mutual strategic intent
- Strategic alignment
- Complementary skills and capacity
- Flexibility
- Structure and formality
- True ‘Partnership’